

Cost Analysis within Strategic Stationing Studies: The European Infrastructure Consolidation (EIC)

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Topics

- Strategic stationing analysis and cost context
- Current cost models
- EIC application

Strategic Stationing Cost Analysis Context

- BRAC and EIC are Sequestered processes
 - “Trusted agents” are free to discuss possible closure and realignment scenarios amongst their group.
 - They rely on Service databases that provide facilities information and use data calls to confirm that information and fill in data gaps.
- COBRA
 - First four rounds of BRAC used **COBRA, Cost of Base Realignment Actions**, to add structure and comparable data fields to each BRAC action studied.
 - Ensures recommendations are analyzed on a level playing field.
 - BRAC commissions use the estimates to compare scenarios.
- BCAT: EIC used a scaled down version of COBRA to meet their cost-model requirements.
- Challenge: The comparative estimates are used as initial budget estimates.

Stationing Cost Concepts

- Supply-demand relationship drives all analysis
 - Supply – what the location has to offer
 - Demand – what the units need to complete their missions
- Multiple costs
 - Fixed – the cost if the location is open regardless of population changes
 - Variable – the cost given a change in population
 - Mission – the cost of operating a unit on an installation
- Timing is a factor
 - Implementation
 - Needed investment to complete a scenario
 - Transportation, MILCON, information technology, severance...
 - One-time – the cost for a stationing action that does not reoccur
 - Recurring – costs that repeat overtime
 - Steady state – costs after all implementation actions are completed

Cost and Benefit Trade-off

- Stationing analysis tries to minimize costs while maximizing benefits
- Costs
 - Financial costs (e.g., implementation and mission costs)
 - Other costs that impact units involved in a move (e.g., lost training, disruption, family considerations) or costs within the local area (e.g., environment, schools, transportation systems)
- Benefits
 - Lower operating costs
 - Greater military value based on supply-demand improvements or the capabilities that a location offers
 - Other (e.g., smaller inventory of installations and the ability to manage the inventory, consolidated training, joint opportunities)

Strategic Stationing Analysis Leads to “Real Savings”

| EIC Actions w/AF Ownership or Equity | (2015-2021) O&M / MILCON | Est. Total Cost | Est. Annual Savings |
|--------------------------------------|-----------------------------|--------------------|------------------------|
| ----- | \$-- | \$-- | \$-- |
| Total | \$406M / \$657M | \$1.1B | \$283M |

| Scenario | Description of Scenario | One Time Cost | Annual Recurring Savings | Payback Period | 6-yr Savings (Cost) | 20-yr NPV (Cost) |
|---------------|-------------------------|------------------|--------------------------------|----------------|------------------------|---------------------|
| -- | ---- | \$-- | \$-- | -- | \$-- | \$-- |
| TOTALS | | \$57.87 | \$57.63 | | \$263.88 | \$960.64 |

| Scenario | Description of Scenario | One Time Cost | Annual Recurring Savings | Payback Period | 5-yr Savings (Cost) | 20-yr NPV (Cost) |
|---------------|-------------------------|---------------------|--------------------------------|-------------------|---------------------------|------------------------|
| -- | -- | \$-- | \$-- | -- | \$-- | \$-- |
| TOTALS | | \$300.05 | \$105.36 | | \$26.58 | \$1,339.90 |

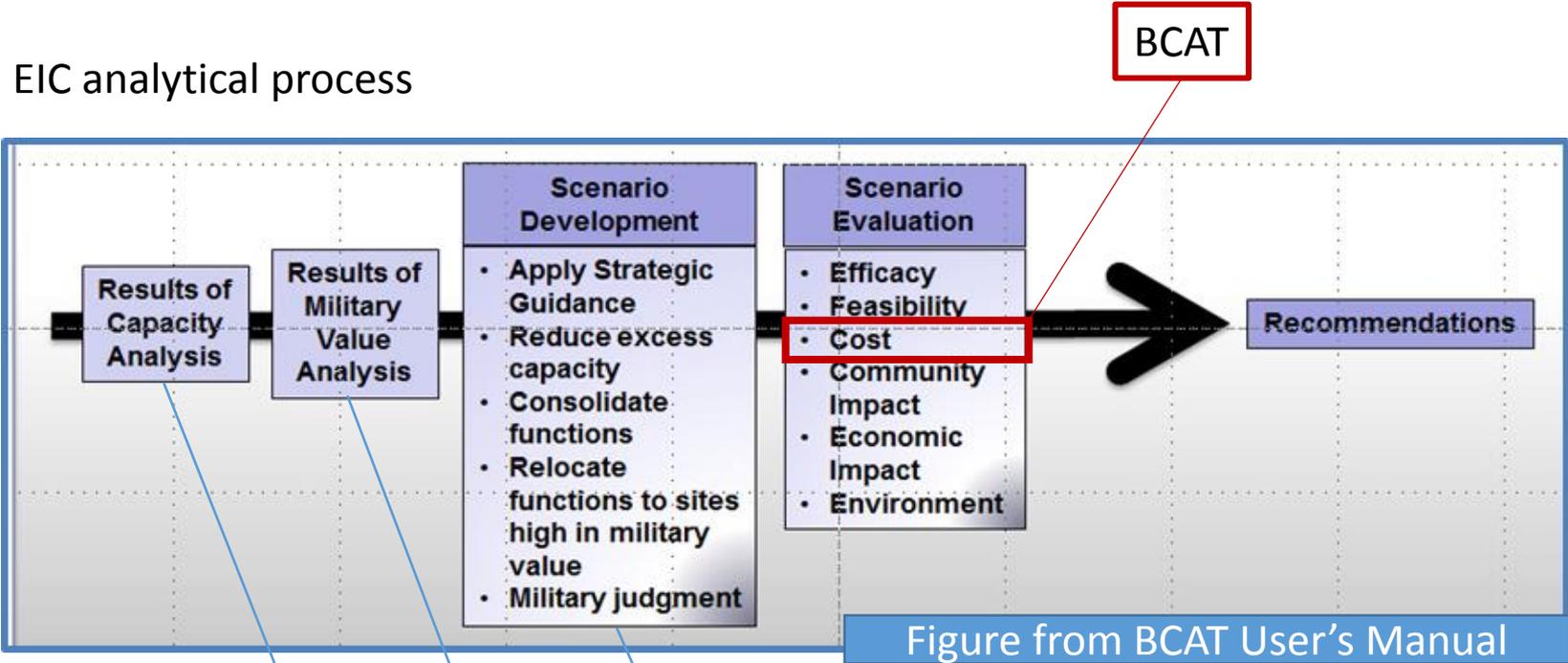
- Greatest potential savings from scenarios with a closure (personnel, sustainment)
- BRAC 2005: \$3.8B savings a year (GAO 2012)

Cost Model History (COBRA)

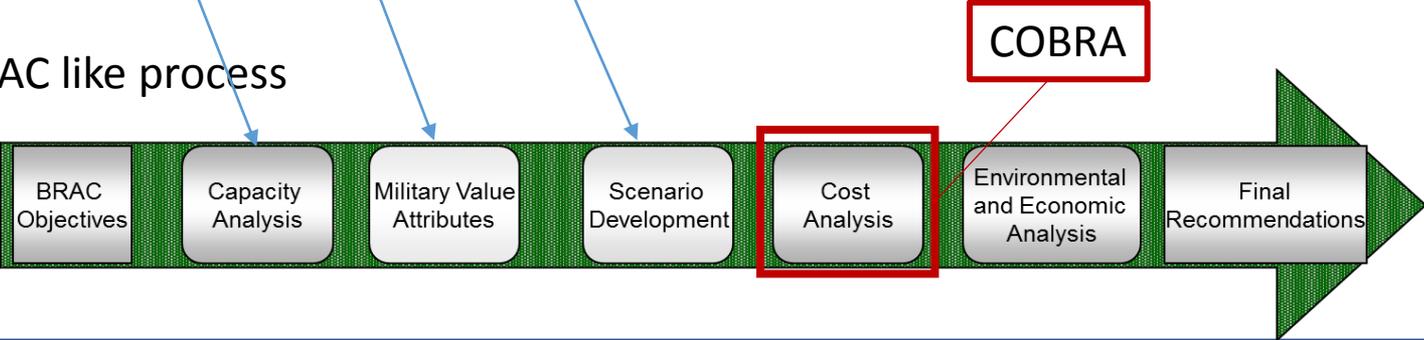
- **Before 2001 – DOS based system**
- **2001 – UCRM for the QDR**
 - Center for Army Analysis review
 - Moved to Windows environment
 - Revised algorithms
- **2003 – BRAC 2005**
 - Revised algorithms
 - Verified and validated model inputs / outputs
- **2013 – BCAT for EIC**
 - Used a “simplified” COBRA
 - Excel based
 - Updated for EIC application
- **2016 – Cost comparison analysis for strategic stationing analyses**
 - Define requirements
 - Improve analytics
 - Revisit algorithms and address shortcomings
- **20?? – BRAC 20??**
 - Update COBRA
 - Use the model for strategic studies and the next BRAC

Implementing a COBRA like Tool in the EIC: BCAT

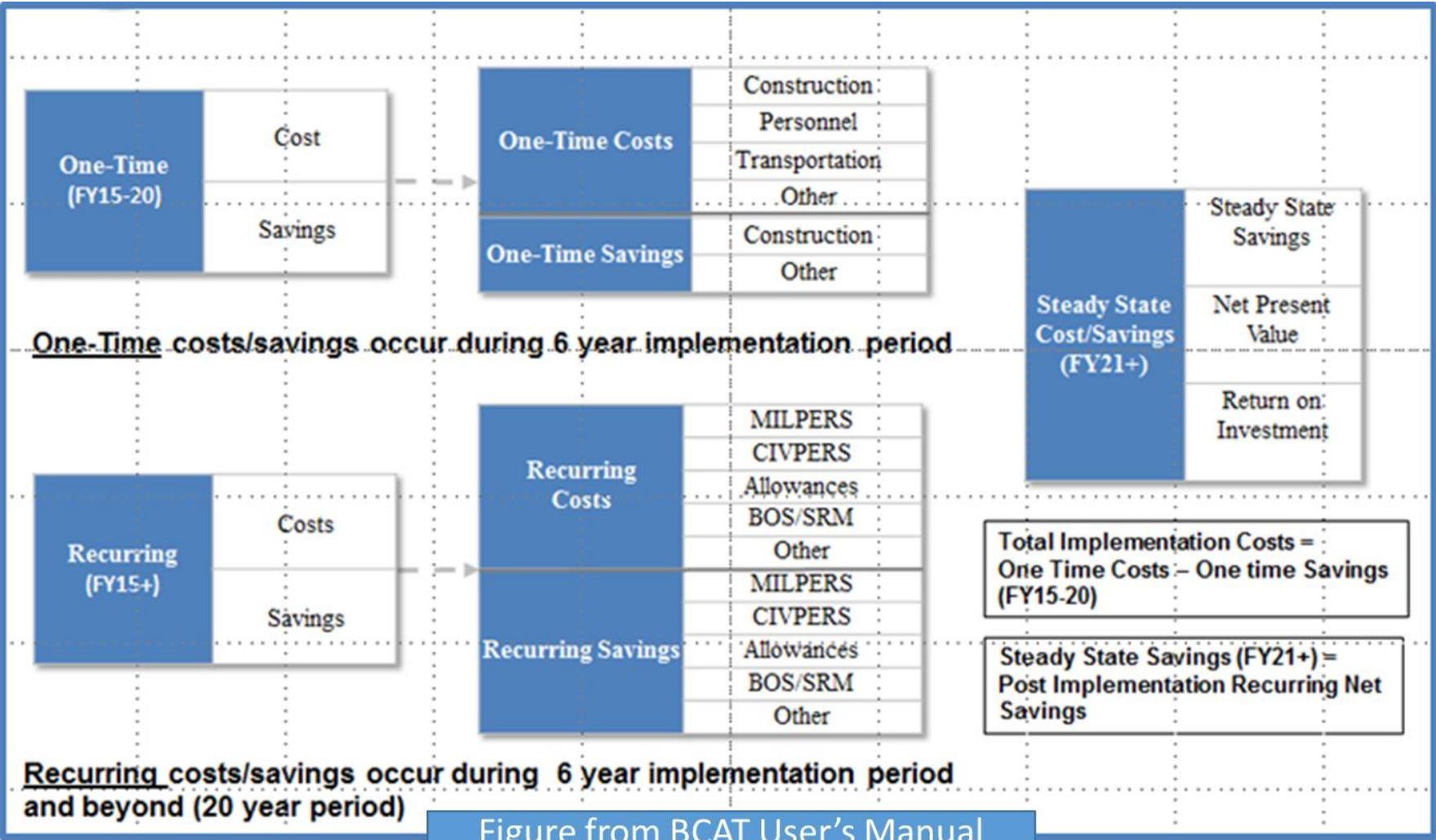
EIC analytical process



A BRAC like process



Costs Included Within EIC Using BCAT



MILCON is Usually the Largest Cost

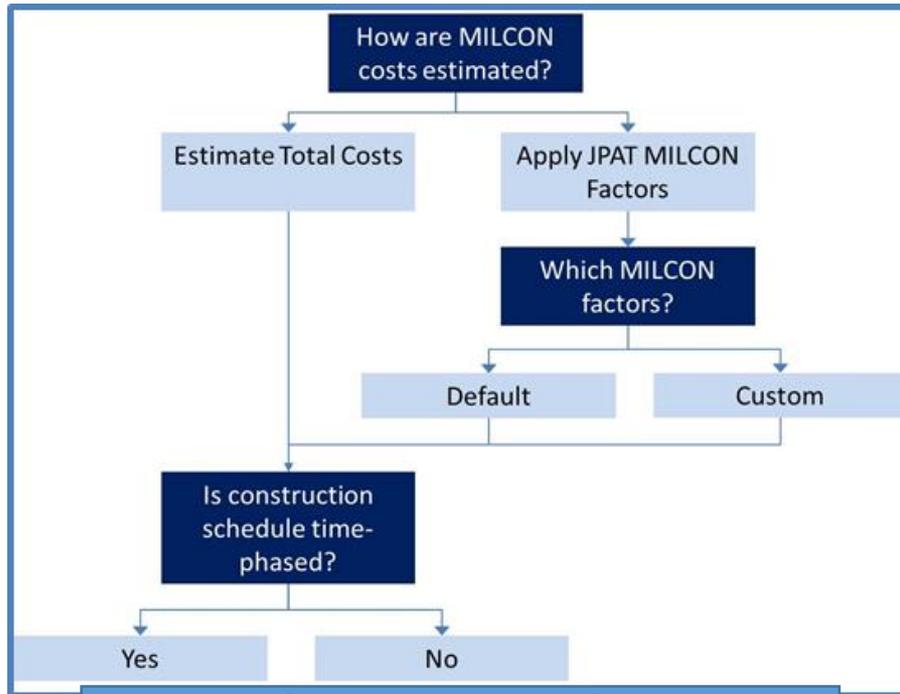


Figure from BCAT User's Manual

- Users determine MILCON cost
 - From prior estimate
 - Or use JPAT process
- EIC standard factors
 - Design rate: 4%
 - Supporting facilities (site preparation, IT, etc.) rate: 33%
 - Supervision, inspection, and overhead (SIOH): 5.7%
 - Contingency: 5%
- Users select new construction or renovation at given quality for existing facilities.
- User assumes a timing to distribute MILCON costs.

Other Costs

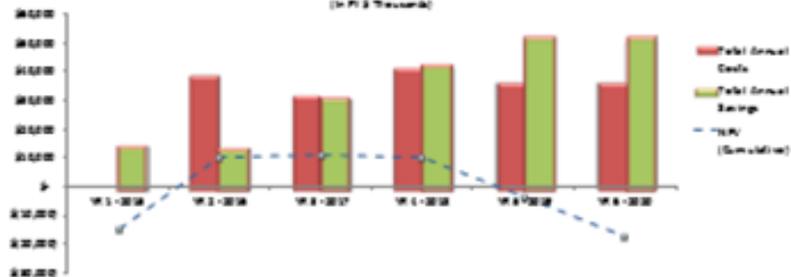
- BOS: change in populations drives a change in BOS.
- Personnel actions: one time costs (severance, relocation) and recurring (location, salaries)
- IT: marginal for person (\$1250) and incremental (\$87,000 per 100 relocated)
- Sustainment:
 - Savings due to closure
 - New costs due to MILCON
- Transportation costs for relocated personnel and equipment

| Total One-Time Costs [(\$'Thous)] | Annual Recurring Costs [(\$'Thous)] | 28-Year NPV [(\$'Million)] | Payback Year |
|-----------------------------------|-------------------------------------|----------------------------|--------------|
| \$37,837 | \$44,587 | \$133,544 | 2018 |

Summary of Net Economic Analysis (Combined Installations)

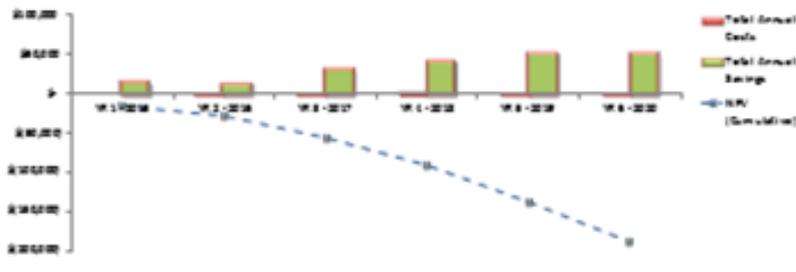
Summary of Net Economic Analysis (Combined Installations)

(In PI \$ Thousands)



Estimated Financial Metrics for LOSING Installation

(In PI \$ Thousands)



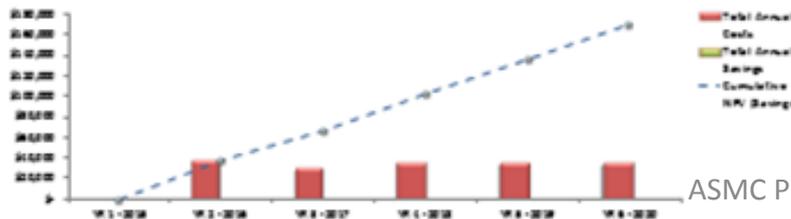
Summary of Economic Analysis for Receiving Installation

Receiving Installation

CASE STUDY RECEIVING INSTALLATION 2

Estimated Financial Metrics for RECEIVING Installations

(In PI \$ Thousands)



Outputs

- BCAT (COBRA) summarizes costs and savings estimates
- Produces graphics from the combined, receiving or losing installations' perspective
- Same information in tables

| 3. Detailed Business Case Analysis for Losing Installation: CASE STUDY RECEIVING INSTALLATION 1 | | | | | | | |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------------|
| Calculated Values for Selected Economic NPV \$ Thousands | FY 1 - 2016 | FY 2 - 2016 | FY 3 - 2017 | FY 4 - 2018 | FY 5 - 2019 | FY 6 - 2020 | Cumulative FY 1-6 |
| Costs | | | | | | | |
| One-Time | | | | | | | |
| Construction | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Personnel | \$ - | \$ - | \$ 1,842 | \$ 1,957 | \$ 2,287 | \$ - | \$ 4,086 |
| Transportation | \$ - | \$ - | \$ 2 | \$ - | \$ - | \$ - | \$ 2 |
| Other | \$ - | \$ - | \$ 1,500 | \$ 1,500 | \$ - | \$ - | \$ 3,000 |
| Total One-Time Costs | \$ - | \$ - | \$ 3,344 | \$ 3,457 | \$ 4,287 | \$ - | \$ 7,087 |
| Recurring | | | | | | | |
| Personnel | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| OpFees-US Civilian | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| OpFees-RAF Personnel | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| OpFees-Parish Nationals | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| BOG | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Overhead | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Equipment | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Other | \$ - | \$ - | \$ - | \$ 1,000 | \$ 1,000 | \$ 1,000 | \$ 3,000 |
| Total Recurring Costs | \$ - | \$ - | \$ - | \$ 1,000 | \$ 1,000 | \$ 1,000 | \$ 3,000 |
| Total Costs | \$ - | \$ - | \$ 3,344 | \$ 4,457 | \$ 5,287 | \$ 1,000 | \$ 10,287 |
| Savings | | | | | | | |
| One-Time | | | | | | | |
| HELCOOR Curlew avoidance | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| PIK | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Other | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Total One-Time Savings | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Recurring | | | | | | | |
| Personnel | | | | | | | |
| OpFees | \$ - | \$ 1,199 | \$ 12,000 | \$ 16,270 | \$ 16,270 | \$ 16,270 | \$ 61,009 |
| OpFees-US Civilian | \$ - | \$ 5,473 | \$ 17,023 | \$ 21,943 | \$ 21,943 | \$ 21,943 | \$ 88,315 |
| OpFees-RAF Personnel | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| OpFees-Parish Nationals | \$ - | \$ - | \$ - | \$ 5,000 | \$ 5,000 | \$ 5,000 | \$ 15,000 |
| BOG | \$ - | \$ - | \$ 437 | \$ 1,036 | \$ 2,495 | \$ 2,495 | \$ 6,463 |
| Overhead | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Equipment | \$ - | \$ - | \$ - | \$ - | \$ 5,643 | \$ 5,643 | \$ 11,287 |
| Other | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Total Recurring Savings | \$ - | \$ 14,322 | \$ 34,455 | \$ 42,233 | \$ 51,483 | \$ 51,483 | \$ 191,310 |
| Total Savings | \$ - | \$ 14,322 | \$ 34,455 | \$ 42,233 | \$ 51,483 | \$ 51,483 | \$ 204,310 |
| Proposed Change at Installation | | | | | | | |
| Personnel | \$ - | \$ -56 | \$ -56 | \$ -56 | \$ - | \$ - | \$ -168 |
| Civilian-US Civilian | \$ - | \$ -45 | \$ -45 | \$ -45 | \$ - | \$ - | \$ -135 |
| Civilian-RAF Personnel | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |

Figures from BCAT User's Manual

COBRA and EIC Cost Lessons Learned

Lessons Learned

- Expansion needed in the areas of **project management, construction, information technology, and environment.**
- Does not include cost **uncertainty** or risk considerations.
- Cost and payback estimation capability adequate for comparing alternative courses of action, but **inadequate for program and budget levels of implementation planning.**

Recommendations

- Expand cost factors in cost models, especially in the areas of project management, construction, information technology, and environment.
- Include cost uncertainty and cost adjustments based on a risk analysis.
- Reconsider what and how scenario financials should be calculated.
- Redesign output to facilitate the transition from estimate to execution level budget and business plan.

We are working on it!